

MARKET UPDATE AT A GLANCE

The Dow Jones Industrial Average (DJIA) finished December at 42,544, down -5.27% for the month and up +12.88% in 2024. The S&P 500 closed December at 5,882, down -2.50% for the month and up +23.31% year-todate. The NASDAQ Composite gained +0.48% in December, up +28.64% for the year. Small-company stocks as measured by the Russell 2000 ended December down -8.40% for the month, up +10.02% so far for the year. Communication services (+33%) was the best-performing sector in 2024.



2025 INVESTOR PLAYBOOK: STICK TO THE FUNDAMENTALS, INVEST SMARTER, NOT HARDER

Many of us are now a few weeks into pursuing our New Year's resolutions for 2025. (I won't ask how you're doing if you don't ask how I'm doing!) Many resolutions that we make require some sort of habit or behavior change, and often our success at achieving these goals will be correlated to the actions we take and the effort we put in. More exercise means better fitness results, more studying means better grades, etc.

Investing, however, is one of the rare activities where doing less often results in earning more. Investing is more like navigating heavy traffic, where the driver who frantically switches lanes back and forth often ends up behind the car they started in front of — with more stress and risk to boot. Wise and successful investing is often about embracing the simplicity of developing and sticking to a thoughtful, long-term. and prudent plan, focusing on what's important and tuning out the incessant noise.

Here are three ways to do that in 2025.

Take a broad and evidence-based approach.

Modern academic research and growing empirical data sets have given investors increasing insight into what drives investor success over time. For example, asset allocation — the mix between stocks, bonds, cash and other assets — has been shown in multiple replicated studies to be over nine times as important as market timing, stock picking or fund chasing in explaining long-term returns over time.

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"Over the past 20 years ... the correlation between [one-year market] forecasts and the market's actual returns was minimal for the analysts and zero for the strategists."

(The Wall Street Jourrnal, "The Intelligent Investor," Jason Zweig, Jan. 10, 2025)

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Lower expenses have been shown to correlate with higher returns, and more diversification has been shown to strengthen risk-adjusted returns and smooth volatility. Also, active managers in highly efficient markets, like large-cap U.S. equities, have delivered long-term success rates as low as 3%, meaning fund managers setting out to beat the S&P 500 over 20 years have failed 97% of the time in recent periods.

Incorporating these and many other empirically backed, evidence-based findings into your investment plan will allow you to avoid many of the most common, and most avoidable, investment mistakes that lead to lower returns.

Maintain an appropriate zoom, especially when consuming news.

One of the many drawbacks to much of the business and market news programs is that their anchors and guests often don't make distinctions for the time horizon they're considering when discussing a stock, market or the economy.

Pundits often breathlessly debate the markets minuteto-minute response to a single economic data release. For day traders, this may be relevant, but for long-term investors, a single day, month or even year will eventually be a blip on their long-term return chart.

Headlines for daily market moves often use words like "surge" for a gain and "plummet" for a loss, offering no explanation as to what the daily move means in the context of the month, guarter or year.

Investors and their advisors will have to rely upon themselves to keep perspective, as the financial media almost certainly won't do it for us.

Keep the main thing the main thing.

It's a continuous gift and blessing to be able to serve churches and other ministry-focused clients. The impact our constituents have on individuals, families and the community is a daily inspiration.

Investing smarter and not harder is not only the evidence-based approach to giving ourselves the best chance at maximizing efficient returns for a given level of risk, it's also the approach that limits unproductive stress or distraction from the central mission that so many of our institutions pursue each day.

Advice about our physical health from sophisticated experts like our doctors often boils down to exercising, eating well and getting enough sleep. Similarly, for investors, determining an appropriate asset allocation, keeping fees low, diversifying broadly and staying disciplined for long periods of time will get you most of the way to financial health.

Let us resolve this year to continue investing smarter and not harder. Continue to give it time and you just may be surprised at how well you can do by doing less.



"One recent study found that investors on social media are five times more likely to follow users who agree with them and will see nearly three times more messages they agree with than disagree with. Falling into such an echo chamber, the study showed, leads people to trade more — and earn lower returns."

(The Wall Street Jourrnal, "The Intelligent Investor," Jason Zweig, Oct. 18, 2024)



Market Metrics

Index or Metric	Close as of 11/30/2024	Close as of 12/31/2024	Change Previous Month End	2024 YTD % Change
Dow Jones Industrial Average	44,910.65	42,544.22	-2,366.43	12.88%
S&P 500	6,032.38	5,881.63	-150.75	23.31%
NASDAQ Composite	19,218.17	19,310.79	+92.62	28.64%
RUSSELL 2000	2,444.60	2,230.16	-210.44	10.02%
Fed Funds Rate	4.50% - 4.75%	4.25% - 4.00%	-0.25%	
2-Year Treasury	4.13%	4.25%	+0.12%	
10-Year Treasury	4.18%	4.58%	+0.40%	
Crude Oil \$ per Barrel	\$68.00	\$71.72	+\$3.72	0.10%
Gold \$ per Troy oz.	\$2,681.00	\$2,641.00	-\$16.00	27.47%
UK Point in U.S. \$	\$1.2711US=1£	\$1.2524US=1£	\$ STRONGER	-1.76%
Euro in U.S. \$	\$1.0562US=1	\$1.0355US=1	\$ STRONGER	-6.26%
Canada \$ per U.S. \$	\$1.40015C=\$1.00US	\$1.4382C=\$1.00US	\$ STRONGER	9.07%
Japan Yen per U.S. \$	150.185¥=\$1.00US	157.16¥=\$1.00US	\$ STRONGER	11.48%



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